



The Dashboard

JANUARY



How are we doing...Really?

As I walk around the office the question I get asked more than any other is:
How are we doing ...really?

I find the question a bit perplexing given all of the communication tools and information posted throughout the building, but my answer today would be as follows:

- 2014 will go down as the single strongest year in the Company's history, based on many different factors.
- In 2014 we had a net add of 27 trucks, 31 employees and over 21% increase in revenue.
- We added new terminal locations in South Carolina and several new Customers both large and small.
- We added a full time Brokerage group bringing in additional Customers and revenue and also really helped to handle the overflow work of our existing Customers.
- We performed in excess of \$1,000,000 of repairs on other people's trucks and purchased a wrecker and accident equipment to capitalize this sector of the market. The new maintenance shop is well under way scheduled for occupancy in March.
- We had not one lost time injury in the shop all year and improved our Hours of Service score with the DOT to record lows, while spending less money on damage claims than any year in recent history.

The only thing better than then good stuff that happened in 2014, will be the even better stuff we are poised to capitalize on in 2015.

All of the economic indicators say 2015 will be a strong year for trucking, and we have all the; systems, people and equipment in place to have another record breaking year...really!

Kevin Warren

"Be Careful Out There."

GETTING TO KNOW OUR CUSTOMER



- March 1985 - Louisville Forge purchased by Private Investor from International Harvester
- July 1990 - Formed a Joint Technology agreement with Aichi Steel
- September 1996 - Relocated facilities from Louisville, KY to Georgetown, KY
- August 1997 - Aichi USA purchases 20% of Louisville Forge
- December 1999 - Aichi USA purchases remaining 80% of Louisville Forge
- April 2009 - Aichi USA and Louisville Forge merge to create Aichi Forge USA, Inc.
- Aichi Forge USA, Inc., is a division of the Japanese based, Aichi Steel Corporation. Where they forge some of the highest graded forges, ferrous Crankshafts- Engines- Axles etc....Their highly engineered hot impression die forging products serve global manufacturers with critical application solutions. They are one of the few forging companies in the world that have mechanical presses ranging in size from 1600 tons to 8000 tons under one roof. Furthermore, they operate three 8000 ton and two 6000 ton presses. They are able to design and forge symmetrical as well as asymmetrical shapes

aichi steel corp (5482:Tokyo)

Sam flowers is the shipping Manager

NLT James 2:14-17

What good is it, dear brothers and sisters, if you say you have faith but don't show it by your actions? Can that kind of faith save anyone? Suppose you see a brother or sister who has no food or clothing, and you say, "Good-bye and have a good day; stay warm and eat well"—but then you don't give that person any food or clothing. What good does that do?

So you see, faith by itself isn't enough. Unless it produces good deeds, it is dead and useless.

JANUARY DAYS TRIVIA

January 13th is International Skeptics Day

January 17th is Ditch New Year's Resolutions Day

January 19th is National Popcorn Day

January 21st is Squirrel Appreciation Day

January 24th is Beer Can Appreciation Day

January 28th is Fun at Work Day

January 31st is Backward Day



Dustin Lewis

IN THE KNOW

How long have you been working for Phoenix Transportation?.....4-1/2 years.
 What do you do at Phoenix Transportation?.....OTR Logistics Coordinator.
 What is your favorite music?.....Country.
 What is your favorite movie?.....Field of Dreams.
 What is your favorite drink?.....Water.
 If possible, who would you most like to meet whether they are living or not? . . .
Sandy Coufax and Michael Jordan.
 What is your favorite car?.....One that is paid off.
 What place would you dream of going to?.....Alaska.

Restart Change Now in Effect

The pre-2013 34-hour restart rule is now in effect.

On Tuesday (12/16/14) President Obama signed the 2015 appropriations bill, which contains a provision suspending the more restrictive restart that went into effect as part of the hours of service rules enacted in July 2013.

That provision required drivers to take two periods off between 1 a.m. and 5 a.m. during their 34-hour restart, and limited use of the restart to once a week.

The provision now in effect does not have these restrictions. It will stay in effect until the Federal Motor Carrier Safety Administration finishes a study of the provision or until September 30 of next year, whichever comes later.

It is apparent from the timeline Congress set that the study process will consume most of next year (see below).

The next step will be an announcement by FMCSA that the 2013 restart is suspended and the older restart is in effect.

The agency said in a statement that it is working to ensure that the 12,000 state and federal motor carrier enforcement personnel are prepared for the change. The enforcement community has expressed concern about this process.

Steve Keppler, executive director of the Commercial Vehicle Safety Alliance, warned that police will not be able to adjust quickly.

Inspectors need training, and the software they use for roadside inspections and compliance reviews must be changed, he said. He predicted that carriers will see uneven implementation of the new provision, which will affect data quality and CSA scores.

Timeline

The future of the restart appears to depend on what the study finds.

The law is specific about the timeline and about what the study should cover (see below), but it does not say what the Department of Transportation must do in response to the study.

Here's the timeline.

- The July 2013 restart was suspended as of Tuesday, January 16.
- As soon as possible, FMCSA must publish a notice saying that the newer restart is suspended and the older one is in effect.
- The Department of Transportation has 60 days from Tuesday to submit its plan for the study to the DOT Inspector General.
- The Inspector General has 30 days from then to review the plan and report its findings and recommendations back to the Secretary of Transportation and the appropriations committees in the House and Senate.
- FMCSA must begin the study within 90 days of Tuesday – no later than mid March.
- The agency then has 210 days (seven months) to finish the study, which could push the finish line to late October.
- When the study is done, the DOT Secretary must submit a final report, including recommendations, to the Inspector General. The recommendations must address the question of whether the more restrictive restart "provide a greater net benefit for the operational, safety, health and fatigue impacts of the restart provisions."
- The Inspector General then has 60 days to report back to the DOT Secretary and to the House and Senate appropriations committees on whether or not the study met all the requirements set forth in the law.
- After the Inspector General submits his report, DOT must send the final report to the appropriations committees and make it public.

The law requires FMCSA to study the restart by comparing the work schedules and fatigue of drivers who operate under the old restart and the new one.

The study also must compare five months of work schedules and safety critical events, such as crashes and near-crashes, for fleets of all sizes and types of operations.

The agency must use electronic log data "to the extent practicable."

An independent panel of medical and scientific experts must review the initial study plan and final report.

The law is silent on what happens when the study is done. Presumably, if it shows that one restart provides a greater net benefit than the other, then FMCSA will adopt that provision as part of the rule.

January Birthdays

Thomas Bardin	02
Lisa McDonald	03
Mark Whitney	05
Cathy Moore	07
Richard Van Beek	08
Jackie Barnes	09
Frank Napier	10
Christopher DeBord	12
Brock McElroy	12
Sharon Colalella	15
Christopher Snapp	15
Nabil Majid	17
Anthony Karasek	19
Vince Piazza	20
Raymond Bishop	21
Steven Hill	21
Larry Phipps	22
Daniel Bixler	23
Hearl Schultz	23
David Courtney	25
Donnie Potter	26
Hogan Ward	26
Michael Cassity	31
William Lobb	31



Several new employees were hired during the month of December. Please introduce yourself and make them feel welcome.

- Keith Morgan
- Jon Gassert
- Timothy Stacy
- James Henson
- Jeffery Creech
- Todd Beckley
- Terry Danner
- Tokara Harper
- Kyle Haveranek
- Victor Shimonis
- Joshua Atkinson

Monthly Health Tip

Keep sugar and caffeine -- the "legal evils" -- to a minimum.

It's hard to believe, but decreasing sugar actually increases people's energy, by minimizing the highs and lows that sweet foods triggers.

Different people react differently to caffeine, but most of us are probably overstimulated already -- adding a stimulant just adds to things like road rage.

Care Corner

We have long been recognized for our closeness and the family like atmosphere here at Phoenix Transportation. In spite of the normal day to day activities and tough business decisions that must be made, Compassion and Care has always been our hallmark. The Care Corner is a new addition to our monthly newsletter, The Dashboard.

Please feel free to submit any prayer request, special need or celebration to the HR Department for inclusion in the Care Corner. We also have developed an email address (care@phoenix-transportation.net) that will help support the communication process. If you would like to be included in the Care Mail Group please contact Mark Barnes.

- Paul Wade asks for speedy recovery for mother-in-law that fell and broke her hip.
- We are all praying for Butch Adams and his family in the recent death of his son, Jeffery. Services were held Thursday January 8th in Cynthiana.
- John Hogan has a close friend (Lester family) whose 3 year old daughter has terminal brain cancer.
- Chuck Towles father died this last week. Services were held Tuesday January 6th in Georgetown with the interment at Camp Nelson.
- Continue to pray for Don Priddy, Jimmy Wilson and Glenn Meschnark that all have serious health issues.



Steve Lail

IN THE KNOW

How long have you been working for Phoenix Transportation?..15 Years Feb.10.
 What do you do at Phoenix Transportation?.....Local Driver.
 What is your favorite music?.....Oldies.
 What is your favorite movie?.....???
 What is your favorite drink?.....Ale 8.
 If possible, who would you most like to meet whether they are living or not?...
Steven Segal.
 What is your favorite car?.....Chevy Camaro.
 What place would you dream of going to?.....Australia.